



**1.0 Welcome – Kristine Hillmer, MBA, CAE**

Hillmer greeted attendees at the Grand Geneva and thanked the staff for an excellent event.

Hillmer recognized the 2011 Board of Directors and Committee Chairs and asked the Past Presidents in attendance to stand and be recognized. Hillmer welcomed new members, and thanked members for referrals.

Hillmer called the meeting to order, announced that a quorum was present.

**2.0 Minutes of the 2010 Annual Meeting**

The minutes of the 2010 WSAE Annual Meeting were circulated in advance.

**MOTION:** It was moved and seconded to approve the minutes of the 2010 WSAE Annual Meeting.

**Motion passed.**

**3.0 Financial Report – David Feldner, CAE**

Feldner reviewed the financials including the 2011 projected financials.

**MOTION:** It was moved and seconded to approve the budget as presented.

**Motion passed.**

**4.0 Promise of WSAE – Kristine Hillmer, MBA, CAE**

Hillmer introduced the Promise of WSAE and the mission, vision, and values of WSAE.

**5.0 Awards – Kristine Hillmer, MBA, CAE**

Hillmer announced the 2010 award winners and presented each winner with an award in recognition of their services.

**Industry Partner of the Year:** Tera Sagen

**Association Advocate:** Dan Borschke, FASAE, MA, CAE

**Member of the Year:** Ross Ament, CAE

**Hall of Fame:** Amy Bliss, CAE

**6.0 Outgoing President's Remarks – Kristine Hillmer, MBA, CAE**

Hillmer gave her final presidential address.

**7.0 Election of officers – Dan Borschke, FASAE, MA, CAE**

Borschke explained the election process and identified the qualities Board members must embody. He presented the slate of candidates for the 2012 Board of Directors.

**Assumed Positions**

Past President:	Kristine Hillmer, MBA, CAE	(automatic)
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President:	Lani Becker, CAE	
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**Proposed Positions**

President-Elect:	David Feldner, CAE	(2012)
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Secretary/Treasurer:	Eric Lanke, CAE	(2012)
Director:	Martin Tirado, CAE	(2012-2014)
Director:	Bill Sepic, IOM	(2012-2014)
Director:	Ross Ament, CAE	(2012-2014)

**Continuing Positions**

Director:	Barb Kachelski, CAE	(2010-2012)
Director:	Beth Ropson	(2010-2012)
Director:	Mike Theo, CAE	(2011-2012)
Director:	Rob Poehnelt, CAE	(2011-2013)

**MOTION:** It was moved and seconded that the nominations be closed and a unanimous ballot be cast for the slate as presented.

**Motion passed.**

**8.0 Incoming President's remarks – Lani Becker, CAE**

Becker presented Hillmer with a crystal gavel and thanked her for her service to WSAE. She gave her president's address and thanked WSAE exhibitors for their support all year, especially at the Holiday Event.

**9.0 New Business and Adjournment – Lani Becker, CAE**

Hillmer asked for new business and motion to adjourn.

**MOTION:** It was moved and seconded to adjourn the 2011 Annual Meeting. **Motion passed.**

Respectfully submitted,



Lynda J. Patterson, CAE  
Executive Director